



TEXAS DEPARTMENT OF INFORMATION RESOURCES

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Supplemental Letter for FY 2014 Annual HUB Report Agency 313

KAREN W. ROBINSON
Executive Director

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The Department of Information Resources' (DIR) HUB Program has a dual role of increasing HUB participation through DIR internal procurement and the Technology Sourcing Office (TSO) Cooperative Contracts Program (External Contracts). DIR's good faith efforts to ensure continued HUB participation during FY 2014 included the following in accordance with 34 Texas Administrative Code §20.13:

- Increased HUB participation and awareness through the statewide Technology Sourcing Office (TSO) contracts and for DIR's internal agency purchases;
- Reviewed Request For Offers (RFOs) issued with an expected value of \$100,000 or more to determine the probability of HUB subcontracting prior to releasing the RFO solicitation documents;
- *External Contracts - Total Number of Competitive and Non-Competitive Bids/Proposals Received*- 59 HUB bids received out of 216 bid responses for external contracts;
- *External Contracts - Total Number of Competitive and Non-Competitive Contracts Awarded* – 42 HUB vendors were awarded prime contracts out of 144 for external contracts;
- Offered 290 contracts through HUB prime vendors. Additional contract opportunities were available through 447 HUB resellers and 370 subcontractors;
- Participated in 11 Mentor Protégé relationships established in accordance with 34 Texas Administrative Code §20.28;
- Participated in 230 Economic Opportunity Forums (EOFs) and HUB outreach events throughout the state as a sponsor, co-sponsor, exhibitor and/or presenter to provide bid opportunities, training and information about the agency's procurements;
- Participated as a Partnering Sponsor with the Texas Comptroller of Public Accounts in the 2014 Procurement Connection Seminar & Expo on August 12, 2014;
- Participated as a Partnering Sponsor with the Bexar County's Small, Minority, Women Business Enterprise (SMWBE) Program, Alamo Colleges – St. Philip's College in the Technology Educational Workshop on July 17, 2014;
- Communicated and provided monthly updates on the HUB program to DIR's Executive Director and executive management and quarterly to the DIR's Board;
- Certified HUB expenditures in non-reportable object codes is \$17,374,841.71;
- Over 33.8% of the \$628.5 million spent by state agencies, local governmental entities, K-12, higher education and assistance organizations in FY 2014 through the statewide cooperative contracts went to HUB vendors.

DIR is committed to the State of Texas HUB Program and will continue to work to increase HUB participation. Should you have any questions regarding the agency's program, please contact one of our HUB Coordinators, Lisa Maldonado at 512-463-5662 or Lynn Sanchez at 512-463-9813.

Sincerely,

Karen Robinson
Executive Director, DIR
CIO State of Texas